



**GIVINGMATTERS.COM**

AN INITIATIVE OF THE COMMUNITY FOUNDATION OF MIDDLE TENNESSEE



# 2009 **GIVINGMATTERS.COM** CAPITAL CAMPAIGN REPORT

## 2009 GivingMatters.com Capital Campaign Report Analysis

|                      |     |
|----------------------|-----|
| Total Campaigns 2009 | 102 |
| Total Campaigns 2008 | 107 |
| Total Campaigns 2007 | 85  |

|                      |               |
|----------------------|---------------|
| Total Goal           | \$928,014,000 |
| Total Raised to Date | \$519,333,969 |

|                                 |               |
|---------------------------------|---------------|
| Total Goal w/o Universities (5) | \$511,014,000 |
| Raised to date w/o Universities | \$261,017,964 |

|                      |                  |                |                 |          |
|----------------------|------------------|----------------|-----------------|----------|
| Campaign Ranges      |                  |                |                 |          |
| \$20,000 - \$100,000 | \$100,001-\$2mil | \$2mil-\$10mil | \$10mil-\$75mil | \$250mil |
| 20                   | 38               | 26             | 17              | 1        |

### Campaigns by Type of Organization

|                                     |    |               |
|-------------------------------------|----|---------------|
| Human Services                      | 20 | \$129,421,900 |
| Arts, Culture & Humanities          | 17 | \$141,020,000 |
| Youth Development                   | 13 | \$ 48,980,000 |
| Education                           | 10 | \$435,890,000 |
| Health Care                         | 6  | \$ 75,100,000 |
| Mental Health & Crisis Intervention | 6  | \$ 20,100,000 |
| Housing & Shelter                   | 4  | \$ 8,528,000  |
| Other                               | 26 | \$ 68,974,100 |

|                                       |    |
|---------------------------------------|----|
| Capital Campaigns Completed in 2008   | 15 |
| Anticipated Campaigns in next 5 years | 66 |



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## 2009 GivingMatters.com Capital Campaign Report Economic Impact Survey Results

91% of nonprofits report the economy has impacted their capital campaigns.

61% of nonprofits are moving forward with simultaneous operational fundraising and capital campaign as originally planned.

26% of nonprofits have reduced their campaign monetary goals as a result of the economy.

63% of nonprofits have extended their campaign timelines as a result of the economy.

34% of nonprofits have put their campaigns on hold until the economy improves.

35% of nonprofits are operating their capital campaigns on reduced staff as a result of layoffs or hiring freezes.

Some donors have requested to adjust pledges as a result of the economy:

- 17% Adjusted amount pledged
- 30% Adjusted timeline for pledge
- 60% No adjustments requested

56% of nonprofits in the planning phases of a future capital campaign have delayed their campaign; however, 80% of these nonprofits hope to start the campaign in 2010.

Nonprofit survey comments:

- We have delayed groundbreaking as a result of the economy.
- We have extended the quiet phase of our campaign and will delay the public solicitation.
- We are seeing a greater number of pledges being unfulfilled and have seen an increase in delinquent payments.
- We need to focus primarily on operational giving out of necessity. We need to meet the growing needs of our community in crisis.
- We are broadening our list of potential donors. Donors that have given to us in the past are decreasing the size of the gifts they make.
- We are losing some annual donors who have been with us for several years, while others are donating a much smaller amount.
- We see people waiting "until things get better" to make donations. People we usually can count on are freezing their giving.
- We are moving forward with the campaign, but understand that the economy is impacting donors' philanthropic decisions.
- Although funding has been a higher challenge, we have found construction costs have been lower - we are under-budget on cost to date and believe we will end under-budget.
- We have not adjusted our goals at this time. We have increased the number of cold contacts, revisited those persons who may have donated only once since our inception and plan on being more visible during the off season.

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| Organization Name                                | Type of Organization                    | Description of Campaign   | Goal           | Raised as of April 1, 2009 | Campaign Begins | Campaign Ends |
|--|---|---|----------------|----------------------------|-----------------|---------------|
| Abe's Garden                                     | Health-General & Rehabilitative         | Construct a comprehensive care center to provide an unprecedented level of care and comprehensive array of services for individuals of all income levels with Alzheimer's and dementia. Equally important, it will be a site of research and teaching, setting a new standard for future programs and facilities seeking to care for our nation's aging population. | \$ 16,000,000  | \$ 3,350,214               | 2009 November   | 2012 December |
| Abundance Academy                                | Youth Development                       | Create revenue to sustain long term financial stability, upgrade computer lab, purchase two 15-passengers vans to transport children/youth, and expand current facility space to centralize programs and services.  | \$ 1,000,000   | \$ -                       | 2009 April      | 2010 December |
| American Association For State and Local History | Mutual Membership Benefit Organizations | To grow the American Association For State and Local History permanent endowment.   | \$ 472,000     | \$ 165,156                 | 2008 September  | 2010 July     |
| Aquinas College                                  | Educational Institutions                | Aquinas College seeks to build on-campus student housing, expand the nursing program facilities and open a student activities center.   | \$ 25,000,000  | \$ 6,953,679               | 2007 May        | 2012 May      |
| Belmont University                               | Educational Institutions                | Capital construction, endowment, scholarships, annual giving from friends and alumni.   | \$ 250,000,000 | \$ 192,200,000             | 2001 January    | 2010 December |
| Big Brothers Big Sisters of Middle Tennessee     | Youth Development                       | While we have officially ended the Capital Campaign, the agency would like to retire about \$30,000 in remaining debt associated with the effort.   | \$ 30,000      | \$ -                       | 2009 March      | 2009 December |
| Blair School of Music at Vanderbilt              | Educational Institutions                | To raise endowments for faculty chairs, master teacher funds and touring funds for student ensemble travel, and endow need based scholarships.  | \$ 8,700,000   | \$ 3,452,208               | 2006 April      | 2010 December |

| <b>Organization Name</b>  | <b>Type of Organization</b>                     | <b>Description of Campaign</b>   | <b>Goal</b>   | <b>Raised as of April 1, 2009</b> | <b>Campaign Begins</b> | <b>Campaign Ends</b> |
|---|---|--|---------------|-----------------------------------|------------------------|----------------------|
| Boy Scouts of America Middle TN Council                         | Youth Development                               | Phase One will develop a new High Adventure Reservation in the Cumberland Plateau financing the purchase of the property, construction and design of caretaker's residence and construction of a 30 acre lake. The facility will begin serving youth on June 6, 2009. Phase Two is in the early stages of development. | \$ 7,000,000  | \$ 7,061,340                      | 2007 April             | 2010 March           |
| Boys & Girls Clubs of Rutherford County (Murfreesboro & Smyrna) | Youth Development                               | To build a full service club along with a teen center located on 4 acres of land in Smyrna. To expand the Murfreesboro unit by adding a 3,000 sq. ft. teen center.   | \$ 4,600,000  | \$ 1,200,000                      | 2007 June              | 2010 December        |
| Boys and Girls Clubs of Middle Tennessee                        | Youth Development                               | To replace the Thompson Lane Club building and to build a club in Franklin as well as expand services to underserved neighborhoods.  | \$ 18,000,000 | \$ 1,379,188                      | 2006 June              | 2010 September       |
| Camp Marymount (Fairview)                                       | Youth Development                               | To create a dual-purpose, multi-use facility that will allow us to operate on a year-round basis. Buildings include dining hall, kitchen, lodge, retreat center, all-weather cabins and chapel.  | \$ 4,500,000  | \$ 3,793,742                      | 2005 June              | 2009 December        |
| Campus for Human Development                                    | Human Services                                  | To increase services for individuals facing homelessness by creating permanent supportive housing units and expanding a range of services including education and health care.   | \$ 13,000,000 | \$ 8,000,000                      | 2007 September         | 2011 October         |
| Cannon County Rescue Squad (Woodbury)                           | Public Safety, Disaster Preparedness and Relief | To purchase our first new rescue truck and other rescue equipment.   | \$ 60,000     | \$ 42,000                         | 2006 November          | 2009 December        |
| CASA, Inc.  | Crime, Legal Related                            | To pay off capital debt for building and set aside monies for building maintenance.  | \$ 500,000    | \$ 450,291                        | 2004 September         | 2010 March           |
| Center for Living and Learning                                  | Mental Health, Crisis Intervention              | To purchase land and to construct another residential facility to house individuals who are not quite ready to live independently.   | \$ 500,000    | \$ 350,000                        | 2007 March             | 2009 September       |
| Center for Nonprofit Management                                 | Community Improvement, Capacity Building        | To endow consulting services for nonprofit organizations that could not afford CNM services otherwise.   | \$ 500,000    | \$ 440,000                        | 2005 November          | 2010 November        |
| Center for the Arts Inc. (Murfreesboro)                         | Arts, Culture, and Humanities                   | Matching grant through the Christy Houston Foundation in order to purchase a much needed HVAC system and carpet/flooring for the Center.   | \$ 100,000    | \$ 3,880                          | 2009 March             | 2010 May             |

| Organization Name   | Type of Organization               | Description of Campaign   | Goal          | Raised as of April 1, 2009 | Campaign Begins | Campaign Ends |
|---|------------------------------------|---|---------------|----------------------------|-----------------|---------------|
| Centerstone Community Mental Health Centers, Inc                                    | Mental Health, Crisis Intervention | To fund three key areas: Unmet Need, Knowledge Network (Research) and new facilities.   | \$ 12,000,000 | \$ 8,627,000               | 2007 May        | 2009 June     |
| Children's Fund of Vanderbilt Children's Hospital                                   | Health-General & Rehabilitative    | <i>Hold: This campaign is on hold for 2009.</i> To expand Children's Hospital by 340,000 sq. ft. to meet the growing needs of our patients and their families.  | \$ 45,000,000 | \$ 4,100,000               | 2008 January    | 2011 December |
| Clarksville Montgomery County Senior Citizens Association Ajax Turner (Clarksville) | Human Services                     | We have started an endowment fund at The Community Foundation and are trying to raise funds to help support the center programming.   | \$ 50,000     | \$ 21,038                  | 2006 June       | 2009 June     |
| Cookeville Regional Medical Center Foundation (Cookeville)                          | Health-General & Rehabilitative    | To support a hospital expansion consisting of a 22,000 sq. ft. cancer center, 30-bed ICU Unit, 96 med-surg beds and private rooms.  | \$ 3,000,000  | \$ 1,600,000               | 2007 January    | 2010 January  |
| Creative Youth Ministries/Powerhouse Youth Project (Hendersonville)                 | Youth Development                  | For an enclosed trailer, sound and lighting equipment for our literacy school program at elementary and middle schools. There is no charge to the schools. We are volunteer run and rely fully on funding from donations.                                     | \$ 370,000    | \$ 20,000                  | 2007 March      | 2009 December |
| Cumberland University (Lebanon)   | Educational Institutions           | Cumberland University is in a \$50 million Capital Campaign to build a new cafeteria, a student center, and a nursing/science building.   | \$ 50,000,000 | \$ 6,662,326               | 2006 June       | 2013 June     |
| Deer Run Retreat Center (Thompson's Station)  | Youth Development                  | The planned expansion will double the number of children and teenagers who can experience camp each year. In addition, it will increase key facilities that families, schools and universities, community groups, churches and ministries use for recreation. | \$ 4,100,000  | \$ 76,300                  | 2009 January    | 2012 January  |
| Discovery Center at Murfree Spring (Murfreesboro)                                   | Arts, Culture, and Humanities      | Discovery Center recently added 9,000 sq. ft. of exhibit space which included a new Wheels Gallery. An Endowment Campaign is underway to support the daily operations associated with this expansion.   | \$ 2,000,000  | \$ 868,000                 | 2008 January    | 2010 December |

| Organization Name  | Type of Organization               | Description of Campaign   | Goal          | Raised as of April 1, 2009 | Campaign Begins | Campaign Ends |
|--|------------------------------------|---|---------------|----------------------------|-----------------|---------------|
| Discovery Place, Inc. (Burns)                              | Mental Health, Crisis Intervention | The fund will allow Discovery Place to remodel the main house that is more than 100 years old and build a new service building. An endowment is also included in the campaign to support facility operation.                                  | \$ 1,000,000  | \$ 12,000                  | 2008 January    | 2010 December |
| Dominican Campus   | Education                          | Endowment and new construction, renovation, expansion for Overbrook School, St. Cecilia Academy, Aquinas College and Campus Chapel.   | \$ 50,000,000 | \$ 18,500,000              | 2007 March      | 2011 June     |
| Eighteenth Avenue Community Center                         | Human Services                     | We are in need of a new roof for the entire building, a toddler playground and a bus to transport children.   | \$ 65,000     | \$ 3,000                   | 2008 June       | 2009 October  |
| Elders First Adult Day Services Association (Murfreesboro) | Human Services                     | <i>Hold: This campaign is on hold for 2009.</i> To renovate or build an adult day services facility in Rutherford County and to provide a daytime recreational program for persons age 55+ who have Alzheimer's or other incapacities of age. | \$ 500,000    | \$ 50,000                  | 2005 November   | 2010 December |
| Elephant Sanctuary (Hohenwald)                             | Animal related                     | To construct a new Asian elephant barn, 20 miles of perimeter fencing and a new new downtown Education Gallery.   | \$ 10,730,000 | \$ 9,661,860               | 1995 December   | 2010 December |
| Exchange Club/Stephens Center                              | Human Services                     | After 20 years of preventing child abuse and neglect in the Upper Cumberland, The Exchange Club/Holland J. Stephens Center needs a permanent home. The Capital Campaign will raise money for a building and land.                             | \$ 300,000    | \$ 6,000                   | 2008 January    | 2010 January  |
| Fairview Historical Association (Fairview)                 | Arts, Culture, and Humanities      | Receive annual financial assistance from Triangle Alumni for the restoration of Triangle School.  | \$ 20,000     | \$ -                       | 2008 October    | 2009 October  |
| FiftyForward/Senior Citizens, Inc.                         | Human Services                     | Renovation of FiftyForward Donelson Station (\$2.5 million). Build a new center in North/Northwest Nashville and raise endowment funds to support FiftyForward programs expansion (\$5 million).  | \$ 7,500,000  | \$ 1,000,000               | 2008 March      | 2010 December |
| Fort Campbell Historical Foundation, Inc. (Fort Campbell)  | Arts, Culture, and Humanities      | To honor, educate and inspire future generations by preserving history from WWII to present day in the new Wings of Liberty Military Museum to be constructed at Ft. Campbell.  | \$ 44,000,000 | \$ 20,000,000              | 2002 May        | 2010 May      |

| Organization Name                            | Type of Organization                             | Description of Campaign   | Goal          | Raised as of April 1, 2009 | Campaign Begins | Campaign Ends  |
|--|--|---|---------------|----------------------------|-----------------|----------------|
| Frank Town Open Hearts Ministry              | Youth Development                                | We are currently raising funds from individual donors and funders to purchase a 37 passenger bus with handicap access for transportation to and from our program site.  | \$ 30,000     | \$ 10,000                  | 2008 September  | 2009 September |
| Freckles Friends Pet Shelter, Inc. (Liberty) | Animal related                                   | <i>Hold: This campaign is on hold for 2009.</i> To build a shelter that can hold 30 dogs and 20 cats with areas for play, training and grooming.  | \$ 250,000    | \$ 600                     | 2007 March      | 2011 January   |
| Friends of Radnor Lake                       | Environmental Quality Protection, Beautification | To raise funds for the acquisition of seven acres of land adjacent to the viewshed and watershed of Radnor Lake.  | \$ 1,000,000  | \$ 350,000                 | 2008 April      | 2010 April     |
| Friends of Warner Parks                      | Environmental Quality Protection, Beautification | To purchase 324 acres of land to protect and preserve approximately 200 acres of old-growth forest. The land is adjacent to the Warner Parks.   | \$ 10,800,000 | \$ 9,750,000               | 2007 March      | 2009 June      |
| Gallatin Shalom Zone (Gallatin)              | Human Services                                   | To renovate 16,000 sq. ft. of Union High (14,000 sq. ft. is finished and occupied) for use as office space to house programs and organizations deemed essential for the underserved of Sumner County.   | \$ 3,575,000  | \$ 2,565,000               | 2007 January    | 2009 June      |
| GEAR Foundation (Franklin)                   | Human Services                                   | Expansion of three (3) GEAR facilities to increase workforce development, providing jobs for clients with disabilities and full time staff. Purchases included are: One Box Truck (15,000), Shelving units (9,000), Computers and network (6,000), Call Center phone bank for "Our Fulfillment Center" (12,000) and Office renovations for "Our Thrift Store" and "Our Fulfillment Center". | \$ 54,000     | \$ 1,000                   | 2009 January    | 2009 December  |
| Girl Scouts of Middle Tennessee Inc.         | Youth Development                                | To upgrade Camp Sycamore Hills, our largest and most used camping facility, which is now 50 years old. The camp serves more than 4,000 campers and adults year-round and includes a full equestrian program.  | \$ 6,000,000  | \$ 1,250,000               | 2007 January    | 2011 December  |
| Global Education Center                      | Arts, Culture, and Humanities                    | Replace roof, repair ceiling, repair and replace damaged dance floor/lighting, general renovations and repair for mold remediation, performance lighting and sound. Additional funds raised will go toward mortgage.  | \$ 50,000     | \$ 7,000                   | 2007 July       | 2010 June      |
| Gordon Jewish Community Center               | Recreation, Sports, Leisure, Athletics           | <i>Hold: This campaign is on hold for 2009.</i> Gordon Jewish Community Center's campaign will be used for Operation Endowment (70%) and Capital Expansion (30%).   | \$ 6,000,000  | \$ 2,700,000               | 2008 April      | 2010 September |

| Organization Name                                       | Type of Organization                     | Description of Campaign  | Goal          | Raised as of April 1, 2009 | Campaign Begins | Campaign Ends |
|---|--|--|---------------|----------------------------|-----------------|---------------|
| Graceworks Ministries, Inc. (Franklin)                  | Human Services                           | To establish funds to move our overflowing 20,000 sq. ft. facility either by purchasing land and building or purchasing an existing facility and renovating. We want to house our sister, Graceworks Health Clinic as well.                    | \$ 10,000,000 | \$ -                       | 2008 February   | 2011 February |
| Grandma's Camp (Auburntown)                             | Recreation, Sports, Leisure, Athletics   | Purchase of land or existing camp.   | \$ 300,000    | \$ 10,353                  | 2005 January    | 2012 January  |
| Habitat for Humanity of Montgomery County (Clarksville) | Housing, Shelter                         | To purchase lots and build more houses for families.   | \$ 50,000     | \$ 1,000                   | 2008 January    | 2011 December |
| Harpeth Youth Soccer Association                        | Recreation, Sports, Leisure, Athletics   | Harpeth Youth Soccer Association will develop 2 fields with lights, nets, bathrooms, bleachers and equipment (tractors). For existing fields, 4 comfort station units will be purchased.   | \$ 350,000    | \$ -                       | 2008 March      | 2010 February |
| Hendersonville Chamber Foundation (Hendersonville)      | Community Improvement, Capacity Building | The Foundation is purchasing new office space which will be leased to the chamber for use. Revenues provided from rent will support foundation activities.   | \$ 300,000    | \$ 160,000                 | 2007 December   | 2010 December |
| Hendersonville Samaritan Association (Hendersonville)   | Human Services                           | Hendersvonville Samaritan Association has purchased two acres to build a 13,000 sq. ft. facility to house the thrift store, emergency assistance and administrative offices.   | \$ 1,000,000  | \$ -                       | 2006 May        | 2011 April    |
| Homework Hotline  | Educational Institutions                 | Homework Hotline needs an updated telephone system with data collection and telephony capacity. This will allow Homework Hotline to capture better call data, route students to appropriate teachers, assess demand and better serve students. | \$ 60,000     | \$ -                       | 2008 August     | 2010 August   |
| Hope Restoration Ministries                             | Housing & Shelter                        | <i>Hold: This campaign on hold for 2009.</i> Empowerment for Independence Campaign 2008 will be used to support our new residential home for homeless females.   | \$ 48,000     | \$ 1,000                   | 2008 March      | 2010 March    |
| Humane Society of Lincoln County (Fayetteville)         | Animal-Related                           | The shelter parking area needs paving. The kennel yard needs drainage control.   | \$ 13,000     | \$ 4,600                   | 2008 January    | 2009 December |
| Humane Society of Putnam County (Cookeville)            | Animal related                           | Open a low-cost, high-volume spay/neuter clinic with regional transport. The additional \$30,000 is needed for a transport vehicle.  | \$ 150,000    | \$ 120,000                 | 2007 August     | 2010 March    |

| Organization Name   | Type of Organization                                  | Description of Campaign  | Goal          | Raised as of April 1, 2009 | Campaign Begins | Campaign Ends |
|---|---|--|---------------|----------------------------|-----------------|---------------|
| International Leadership Development Institute (Franklin) | International, Foreign Affairs, and National Security | To complete construction on a two-story 60-bed day hospital and medical clinic in Bo, Sierra Leone, West Africa and to purchase needed equipment. The center serves a population of 100,000.                         | \$ 32,000     | \$ 15,000                  | 2006 November   | 2009 December |
| James K. Polk Memorial Association (Columbia)             | Arts, Culture, and Humanities                         | The campaign is raising funds to convert an 1882 church building into a state-of-the-art exhibit hall and educational facility to complement the James K. Polk Home historic site.                                   | \$ 1,000,000  | \$ 940,000                 | 2006 November   | 2009 October  |
| Jason Foundation (Hendersonville)                         | Youth Development                                     | To construct an office building that will house The Jason Foundation. It is projected to save \$120,000+ annually while doubling our office space to meet current needs and future growth.                           | \$ 1,300,000  | \$ 1,085,000               | 2007 November   | 2009 December |
| Kids on the Rise (Crossville)                             | Youth Development                                     | Space is needed for offices, meetings and activities with children/mentors. 10% of all fundraising revenue is designated for a building fund. Options include purchased/donated land and modular/renovated building. | \$ 50,000     | \$ 3,083                   | 2006 November   | 2009 June     |
| Leigh Ann's Horses for Attachment (Woodbury)              | Human Services  | To build three houses for our camp in order to serve more families. This campaign will fund a multipurpose structure which will be used for an office, meeting room, mess hall, kitchen, and recreation.             | \$ 475,000    | \$ 4,000                   | 2008 January    | 2010 January  |
| Loaves & Fishes Food Program (Clarksville)                | Agriculture, Food, Nutrition                          | <i>Hold: This campaign is on hold for 2009.</i> To build up the Loaves and Fishes Endowment Fund at the Community Foundation of Middle Tennessee for future growth, program expansion and equipment purchases.       | \$ 80,000     | \$ 8,050                   | 2006 August     | 2010 August   |
| Manchester Municipal Arts Commission (Manchester)         | Arts, Culture, and Humanities                         | The purpose of this Capital Campaign is to build a new Arts Center after our building burned down in December 3, 2006.   | \$ 300,000    | \$ 27,388                  | 2007 January    | 2011 June     |
| Martin Methodist College (Pulaski)                        | Educational Institutions                              | The Campaign for Martin 2010 seeks to provide the funds necessary to complete the goals of the Martin 2010 plan, which includes student-centered initiatives in the areas of academics, athletics, and fine arts.    | \$ 42,000,000 | \$ 34,000,000              | 2005 July       | 2010 July     |

| Organization Name   | Type of Organization            | Description of Campaign  | Goal          | Raised as of April 1, 2009 | Campaign Begins | Campaign Ends |
|---|---------------------------------|--|---------------|----------------------------|-----------------|---------------|
| Matt Gardner Homestead Museum (Elkton)                                | Arts, Culture, and Humanities   | The purpose of the campaign is to provide funds necessary for the restoration and preservation of the Circa 1896 historic house museum's tin roof, which will allow the historic museum to be open to the public on a regular basis. Restoration will preserve and prevent any damage to the newly restored flooring and foundation of the museum. | \$ 35,000     | \$ -                       | 2009 April      | 2010 April    |
| Maury County Center Against Domestic Violence / Hope House (Columbia) | Human Services                  | To secure funds to build a 20 unit transitional living apartment complex for survivors of domestic and sexual violence.  | \$ 1,800,000  | \$ 264,900                 | 2008 March      | 2011 February |
| Men of Valor  | Crime, Legal Related            | We at Men of Valor feel compelled to build our own Aftercare Transitional Homes and Complexes. This includes fifteen 3 bedroom homes and a large multi-purpose facility for various groups including counseling, physical fitness, family reconciliation and Men of Valor staff offices.   | \$ 10,000,000 | \$ 1,500,000               | 2008 January    | 2011 June     |
| Monroe Harding Inc.   | Human Services                  | The campaign will help centralize the main campus and bring current residences and classrooms up to code specifications.   | \$ 2,500,000  | \$ -                       | 2008 October    | 2010 December |
| Museum of African American Music, Art & Culture                       | Arts, Culture, and Humanities   | For building design and construction as well as exhibits and collections to be housed in the museum at the corner of Jefferson Street and Rosa Parks Boulevard. The campaign will also raise endowment funds needed to support museum operations.  | \$ 35,000,000 | \$ 13,500,000              | 2007 January    | 2010 December |
| Narrow Gate Foundation (Duck River)                                   | Religion, Spiritual Development | To acquire a property that Narrow Gate currently occupies.   | \$ 1,200,000  | \$ -                       | 2009 May        | 2009 December |
| Nashville Area Habitat for Humanity                                   | Housing, Shelter                | For land acquisition, land development and HomeWORKS program expansion for affordable housing communities, Timberwood and Park Preserve. To create a Land Acquisition Fund for Park Preserve.  | \$ 8,300,000  | \$ 6,120,000               | 2006 July       | 2009 December |
| Nashville Christian School  | Educational Institutions        | To establish an endowment, upper school library renovations, upper and lower school gym renovations and increase teacher salary.   | \$ 5,000,000  | \$ 3,580,000               | 2007 March      | 2010 December |

| Organization Name                                     | Type of Organization                       | Description of Campaign  | Goal          | Raised as of April 1, 2009 | Campaign Begins | Campaign Ends |
|---|--|--|---------------|----------------------------|-----------------|---------------|
| Nashville Opera Association                           | Arts, Culture, and Humanities              | To support the first permanent headquarters of The Noah Liff Opera Center, state-of-the-art rehearsal space, offices, costume and set storage. The Fund for Artistic Excellence to fulfill our vision to be a leading regional company.                                    | \$ 12,000,000 | \$ 9,600,000               | 2007 September  | 2010 October  |
| Nashville Public Library Foundation                   | Philanthropy, Voluntarism, and Grantmaking | The Excellence Now Campaign will meet the needs of our strategic plan. The campaign will fund dynamic centers of learning within the library that will include a combination of collections, programs and services.  | \$ 4,000,000  | \$ 2,913,695               | 2004 June       | 2009 June     |
| Nashville Public Television Council Inc.              | Arts, Culture, and Humanities              | The \$15 million campaign for NPT will provide a strong financial foundation for original programming, fund a digital broadcast infrastructure as mandated by the FCC and further NPT's outreach in the community.   | \$ 15,000,000 | \$ 5,804,000               | 2007 January    | 2009 December |
| Native American Indian Association of Tennessee       | Human Services                             | To construct the Circle of Life Center which will include a Tennessee Native American museum and a place for Indians to gather for meetings, ritual, training and activities.  | \$ 1,100,000  | \$ 450,000                 | 2001 October    | 2011 December |
| Neighborhoods Resource Center                         | Community Improvement, Capacity Building   | <i>Hold: This campaign is on hold for 2009.</i> NRC's Renovation and Building Fund will breathe new life into Nashville's Historic Firehall #1, resurrecting it as the Center for Neighborhood and Community Action. It will house NRC offices, training and data centers. | \$ 1,888,000  | \$ 500,000                 | 2008 April      | 2010 March    |
| Oasis Center, Inc.                                    | Human Services                             | To complete the final phase of the Capital Campaign for the Youth Opportunity Center located on Charlotte Ave.   | \$ 8,600,000  | \$ 8,300,000               | 2006 June       | 2009 June     |
| Operation Stand Down Nashville, Inc.                  | Employment, Job Related                    | To lease and renovate a new Veteran Service Center for Operation Stand Down Nashville. Our lease on our current location expires on May 1, 2009. To help with renovations and repairs to homes for homeless veterans in our Transitional Housing Program.                  | \$ 1,000,000  | \$ 56,000                  | 2009 March      | 2011 June     |
| Peaks' House: Home for People Challenged Organization | Human Services                             | Renovate house for use as group home. After completion, the building can serve 4 in residential services and up to 8 in day services.  | \$ 72,000     | \$ -                       | 2007 November   | 2010 November |
| Precious Chosen & Blessed Mission Ministry (Columbia) | Housing, Shelter                           | To provide a building for an emergency homeless shelter to operate in Maury County, TN.  | \$ 130,000    | \$ 14,000                  | 2008 January    | 2009 December |

| Organization Name                                     | Type of Organization                             | Description of Campaign  | Goal          | Raised as of April 1, 2009 | Campaign Begins | Campaign Ends |
|---|--|--|---------------|----------------------------|-----------------|---------------|
| Robertson County Senior Citizens Center (Springfield) | Human Services                                   | Finish 1500 sq. ft. attic into office and meeting room for the Center and other nonprofits: BB/BS; MCHRA-MOW/Transp. Return office space on first floor to seniors for growth in membership and new programming.   | \$ 40,000     | \$ -                       | 2008 March      | 2010 July     |
| Roxy Productions, Inc.                                | Arts, Culture, and Humanities                    | Building a new 36,000 sq. ft. Center for the Arts. This center would be an active venue for performances, tours, concerts, dance shows as well as corporate meetings.  | \$ 20,000,000 | \$ 2,500,000               | 2007 May        | 2010 December |
| Second Harvest Food Bank                              | Agriculture, Food, Nutrition                     | To retire debt on new facility at 331 Great Circle Road, the Second Harvest distribution center.   | \$ 9,200,000  | \$ 8,950,000               | 1999 December   | 2009 December |
| Senior Center for the Arts                            | Arts, Culture, and Humanities                    | Renovate 17,000 sq. ft. of currently unusable space in the Senior Center for the Arts area of FiftyForward Donelson Station for performance, class and rehearsal space. Establish an endowment. (This campaign is in addition to the FiftyForward Capital Campaign.) | \$ 2,500,000  | \$ 1,870,000               | 2007 January    | 2010 December |
| Sexual Assault Center / Rape & Sexual Abuse Center    | Mental Health, Crisis Intervention               | To retire debt on new facility at 101 French Landing, MetroCenter, suitable for today's growth with room for future expansion. Additional space is needed to meet increasing client demands and educational services.  | \$ 4,100,000  | \$ 3,877,724               | 2007 July       | 2009 December |
| Smyrna High School Band Boosters (Smyrna)             | Arts, Culture, and Humanities                    | To purchase needed instruments. 40% of the students use band instruments supplied by the school band. The band also needs new uniforms for 125 students. Our uniforms are 12 years old.  | \$ 215,000    | \$ 28,826                  | 2007 July       | 2010 July     |
| St. Luke's Community House                            | Human Services                                   | To complete the funding for the construction that was finished in 2005.  | \$ 3,750,000  | \$ 3,732,800               | 2002 January    | 2009 December |
| St. Mary's Sewanee (Sewanee)                          | Religion, Spiritual Development                  | To build new guest conference and retreat facilities including a dining hall, meeting rooms, guest bedroom, a library and chapel.  | \$ 6,000,000  | \$ 1,508,700               | 2007 January    | 2011 December |
| Swan Conservation Trust (Summertown)                  | Environmental Quality Protection, Beautification | The purpose of the campaign is the acquisition of 1000 acres in Headwaters area of Swan Creek in Lewis County. A 1475 acre nature preserve has been established with our adjacent properties.  | \$ 650,000    | \$ 300,000                 | 2004 February   | 2014 February |
| Tennessee Art League                                  | Arts, Culture, and Humanities                    | To purchase and renovate a three-story, 8500 sq. ft. facility containing 2 large studio classrooms, 5 galleries, gift shop, private rental studios, meeting rooms, a library, and staff offices.   | \$ 1,500,000  | \$ 750,000                 | 2005 January    | 2010 December |

| <b>Organization Name</b>                                  | <b>Type of Organization</b>                      | <b>Description of Campaign</b>   | <b>Goal</b>  | <b>Raised as of April 1, 2009</b> | <b>Campaign Begins</b> | <b>Campaign Ends</b> |
|---|--|--|--------------|-----------------------------------|------------------------|----------------------|
| Tennessee Children's Home (Spring Hill)                   | Human Services                                   | To purchase two vans for resident transportation.  | \$ 40,000    | \$ 13,400                         | 2007 September         | 2010 July            |
| Tennessee Medical Foundation                              | Mental Health, Crisis Intervention               | To build a sustaining financial future for the Physicians Health Program of the Tennessee Medical Foundation by raising money for our Endowment Fund.  | \$ 1,000,000 | \$ 75,000                         | 2007 February          | 2010 February        |
| Tennessee Nurses Foundation                               | Philanthropy, Voluntarism, and Grantmaking       | To purchase a building to house both the TN Nurses Association and the TN Nurses Foundation. This building will be the beacon for nursing excellence in TN and a visible presence in the healthcare community.   | \$ 2,000,000 | \$ 148,772                        | 2006 October           | 2009 October         |
| Tennessee Voices for Children                             | Mental Health, Crisis Intervention               | This money will pay for the cost of our building and renovations. It will give Tennessee Voices for Children the security it needs to increase services to more families across Tennessee.   | \$ 1,500,000 | \$ 8,300                          | 2008 September         | 2011 September       |
| Tennessee Wildlife Federation                             | Environmental Quality Protection, Beautification | To create revenue generating programs to sustain our long term financial stability, as well as implement an expansion program including aggressive membership campaign and adding staff to enhance Tennessee Wildlife Federation programs.   | \$ 1,500,000 | \$ 413,863                        | 2004 November          | 2009 December        |
| The Children's House of Nashville (Montessori School)     | Educational Institutions                         | The Playground Renovation and Expansion Campaign will allow us to meet significant needs - enhance safety/accessibility by replacing gravel surface with soft surfacing, allow faculty and children more engaging and delightful play space, add new swings, tunnel climber, ball hoop and colorful stepping pods, expand sand and water play areas, add tricycle area and build a new stage under the poplar tree. Our playground was last renovated in 1987. | \$ 130,000   | \$ 45,000                         | 2008 October           | 2009 August          |
| Uplands Retirement Village (Crossville)                   | Health-General & Rehabilitative                  | To build 2 duplexes with 4 homes to implement a concept of care that seeks to alleviate the profound suffering caused by loneliness, helplessness, and boredom in long-term care settings. Will serve 62.  | \$ 5,000,000 | \$ 3,051,129                      | 2004 October           | 2009 December        |
| Upper Cumberland Broadcast Council / WCTE-TV (Cookeville) | Arts, Culture, and Humanities                    | To raise the funds necessary to finish out replacement of master control and production equipment to become digital as required by the FCC.  | \$ 300,000   | \$ 35,000                         | 2007 June              | 2009 June            |

| Organization Name                    | Type of Organization            | Description of Campaign   | Goal                  | Raised as of April 1, 2009 | Campaign Begins | Campaign Ends |
|--------------------------------------|---------------------------------|---|-----------------------|----------------------------|-----------------|---------------|
| Vanderbilt Ingram Cancer Center      | Health-General & Rehabilitative | The Vanderbilt-Ingram Cancer Center is undergoing an expansion. When this project is finished, we double our square footage, the number of rooms for exams and consultations and the number of chairs for infusion.   | \$ 5,000,000          | \$ 4,322,030               | 2006 November   | 2010 December |
| VJ Comprehensive Health Center, Inc. | Health-General & Rehabilitative | To purchase property in Murfreesboro to be used for the VJ Comprehensive Health Center.   | \$ 1,100,000          | \$ -                       | 2008 January    | 2010 December |
| W.O. Smith Community Music School    | Arts, Culture, and Humanities   | The "If I had a Hammer" campaign is a multi-year campaign designed to dramatically impact and improve facilities, technology and the unique musical experience for all students.  | \$ 7,000,000          | \$ 5,737,903               | 2004 December   | 2010 December |
| WMOT FM 89.5 (Murfreesboro)          | Educational Institutions        | WMOT radio is seeking to add funds to its current endowment held at the MTSU Foundation. The campaign will help insure that WMOT is financially able to continue to support the local arts community through music, and promotion of local arts organization activities over the radio, and also help WMOT become less dependent on state funding. Funds will also be used to purchase equipment to complete digital radio upgrade. | \$ 5,000,000          | \$ 27,000                  | 2009 April      | 2011 June     |
| YMCA of Middle Tennessee             | Human Services                  | Vision 2020 includes capital, annual support, endowment and planned giving. Goals: Increase availability to all, develop youth/teens, inspire healthier lifestyles, deepen community involvement and ensure our legacy.   | \$ 75,000,000         | \$ 76,273,631              | 2004 October    | 2009 December |
| Youth Encouragement Services         | Youth Development               | To renovate facility, transportation: 2 buses and 3 vans, college scholarships: making college possible for at-risk children, East Nashville Expansion: to serve a community in need of youth program.  | \$ 2,000,000          | \$ 1,098,700               | 2007 October    | 2009 December |
| <b>Total</b>                         |                                 |   | <b>\$ 928,014,000</b> | <b>\$ 519,333,969</b>      |                 |               |



For more information contact:  
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The Community Foundation of Middle Tennessee  
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## Anticipate Campaign in Next Five Years

|  |  |
|--|--|
| Abundance Academy  | Meharry Medical College                                |
| African American Cultural Alliance                           | Mockingbird Community and Retirement Center            |
| American Dance League of Tennessee                           | Narrow Gate Foundation                                 |
| Bethlehem Centers of Nashville                               | Nashville CARES  |
| Blue Monarch   | Nashville Rescue Mission                               |
| Boys & Girls Clubs of Rutherford Co.                         | Nashville Symphony Association                         |
| BrightStone, Inc.  | Nashville Zoo at Grassmere                             |
| Cheekwood  | National Kidney Foundation of Middle TN, Inc.          |
| Child Advocacy Center for the 23rd Judicial District         | Nature Conservancy of Tennessee                        |
| Operation CityScape  | Neighbors Together                                     |
| Conexion Americas  | New Frontiers Challenge Center                         |
| Country Music Foundation                                     | One Flesh Ministries                                   |
| Creative Youth Ministries/Powerhouse Youth Project           | Operation Stand Down Nashville, Inc.                   |
| Cumberland Crisis Pregnancy Center                           | Partners for Healing                                   |
| Currey Ingram Academy  | Pathfinders, Inc.                                      |
| Deer Run Retreat Center                                      | Penuel Ridge Retreat Center                            |
| Dismas, Inc.   | Plateau Pregnancy Services                             |
| Donelson Christian Academy                                   | Portland CARES   |
| Dream Center   | Precious Chosen & Blessed Mission Ministry             |
| Fannie Battle Day Home for Children, Inc                     | Salama Urban Ministries                                |
| Five Rivers Resource Conservation and Development Council    | Salvation Army   |
| Freckles Friends Pet Shelter, Inc.                           | Second Harvest Food Bank                               |
| Friends in General   | Smyrna High School Band Boosters                       |
| Gallatin Day Care Center I & II                              | Special Kids   |
| Gallatin Shalom Zone   | Spectrum Ministries                                    |
| Gilda's Club Nashville                                       | Tennessee Intercollegiate State Legislature Foundation |
| Good Neighbors Theater, Inc.                                 | Tennessee Parks & Greenways Foundation                 |
| Greenhouse Ministries  | Tennessee Voices for Children                          |
| Holly Street Day Care Center                                 | The Hermitage/Ladies Hermitage Association             |
| Humane Association of Wilson County, Inc./ New Leash on Life | United Cerebral Palsy of Middle Tennessee              |
| LAS Therapy Network & Development Group, Inc.                | WAVES, Incorporated                                    |
| Mastering Life Ministries                                    | Williamson County Youth (My Friend's House)            |
| Matt Gardner Homestead Museum                                | Youth Changes  |

## Campaigns Completed in 2008

| <b>Organization</b>                            | <b>Raised</b>    |
|--|------------------|
| Adventure Science Center Nashville             | \$ 21,234,917.00 |
| Amun Ra Theatre                                | \$ 75,000.00     |
| Blue Monarch                                   | \$ 1,600,000.00  |
| BrightStone, Inc.                              | \$ 1,500,000.00  |
| Gilda's Club                                   | \$ 3,500,000.00  |
| Good Neighbors Theatre                         | \$ 120,000.00    |
| Haven of Hope                                  | \$ 125,000.00    |
| Mountain TOP                                   | \$ 45,000.00     |
| Nashville Ballet                               | \$ 1,885,000.00  |
| Nashville CARES                                | \$ 990,000.00    |
| Preston Taylor Ministries                      | \$ 410,000.00    |
| Project Reflect                                | \$ 180,000.00    |
| Rutherford County Primary Care and Hope Clinic | \$ 500,000.00    |
| United Neighborhood Health Sevices             | \$ 1,787,870.00  |
| YWCA - Nashville & Middle Tennessee            | \$ 2,159,948.00  |
| Total  | \$ 36,112,735.00 |



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